	I	5 - Approv	Budget						 	+
	Total Budget FY25	Surplus Funds FY25	without Surplus FY25	Actual FY24	Actual FY23	Actual FY22	Actual FY21	Actual FY20	Actual FY19	Notes
Surplus Carryover	\$6,200,000	\$0		\$0	\$0	\$0	\$0	\$0	\$0	Surplus Funds:
Annual Investment Draw	\$250,000	\$0		\$0	\$0	\$0	\$0	\$171,000	\$0	We will start FY25 with \$6.2M in surplus funds. In FY25
Total Surplus and Investment Draw	\$6,450,000	\$0	\$250,000		\$0	\$0	\$0	\$171,000	\$0	the budget assumes utilizing \$3.4M, leaving \$2.8M for FY26, after considering the annual draw on the investment portfolio.
Government Funds	¢550,000	ćo	¢550,000	Ć550.000	6475.000	¢400.700	6245.000	6244.050	6240.270	Federal Funds:
Government - Grants (State & Local) Government - (Federal)	\$550,000 \$425,000	\$0		\$550,000 \$ 3,611,076	\$475,000 \$ 1,369,806	\$408,700 \$882,429	\$245,000 \$ 1,561,358	\$214,950 \$ 674,302	\$219,370 \$465,172	*CSFP - \$175,000 *TEFAP - \$250,000
Fotal Government Funds Public Support	\$975,000	\$0	\$975,000	\$4,161,076	\$1,844,806	\$1,291,129	\$1,806,358	\$889,252	\$684,542	
Direct Mail Contributions	\$2,650,000	\$0	\$2,650,000	\$2,518,252	\$2,279,444	\$2,505,448	\$3,083,980	\$2,164,878	\$1,523,187	Individual: The decrease from FY24 is in recognition of the fact that
ndividual Contribution (non-direct mail)	\$4,385,000	\$0	\$4,385,000	\$4,612,387	\$5,019,577	\$5,007,300	\$6,468,401	\$5,029,690	\$2,083,917	some donors did not renew or renewed at a lower level
Bequests - current year used for operating	\$247,000	\$0	\$247,000	\$473,735	\$188,490	\$364,565	\$86,179	\$25,000	\$323,671	this past year and less bequest revenue.
Jnited Way/CFC	\$70,000	\$0	\$70,000	\$70,043	\$71,207	\$92,127	\$74,305	\$70,334	\$88,799	Grants - Organization:
otal Individual	\$7,352,000	\$0	\$7,352,000	\$7,674,417	\$7,558,718	\$7,969,440	\$9,712,865	\$7,289,902	\$4,019,574	The decrease of \$112,000 is a reflection of the softening
Grants - Organizations	\$1,800,000			\$1,912,623	\$2,138,073	\$2,189,031	\$2,573,022	\$2,551,291	\$1,771,136	of corporate support we've been seeing for the past
Contributions - Organizations	\$1,465,000	\$0	\$1,465,000	\$1,616,575	\$2,115,495	\$1,831,313	\$3,209,816	\$2,905,366	\$1,085,828	couple of years.
pecial Events (net of expenses)	\$315,000	\$0	\$315,000	\$307,159	\$194,207	\$201,072	\$578	\$128,220	\$300,558	Contributions - Organization:
otal Public Support	\$10,932,000	\$0	\$10,932,000	\$11,510,774	\$12,006,493	\$12,190,856	\$15,496,281	\$12,874,779	\$7,177,096	As with grants, the decrease of \$151,000 is a reflection i
otal Gov't Funds and Public Support	\$11,907,000	\$0	\$11,907,000	\$15,671,850	\$13,851,299	\$13,481,985	\$17,302,639	\$13,764,031	\$7,861,638	
evenue	40	<u>^</u>		* ^	40	40	40	6227.622	6240.007	
hared Maintenance	\$0 \$0	\$0 \$0		\$0	\$0	\$0	\$0	\$227,632	\$219,887	Calarias 9 Banefita
COOP (net of expenses) Parking Lot Lease Net Revenue	\$0 \$164,400	\$0		\$1,084	\$1,222	(\$9,323)	\$26,080	(\$97,948)	(\$ 39 2) \$0	Salaries & Benefits: Salaries:
Other Income (includes Interest on MM & Sweep a	\$164,400	\$0		\$180,000 \$211,817	\$180,000 \$167,215	\$180,000 \$4,881	\$180,000 \$36,314	\$112,333 \$34,997	\$0	* 3% increase, plus performance bonuses
otal Revenue	\$254,400	\$0	\$254,400	\$392,901	\$348,437	\$175,558	\$242, 39 4	\$277,014	\$249,372	* No new positions
otal Investment Draw, Gov't, Public Support & evenue	\$18,611,400	\$0	\$12,411,400	\$16,064,751	\$14,199,736	\$13,657,543	\$17,545,033	\$14,212,045	\$8,111,010	* Health Insurance - 12% increase * Dental Insurance - 6% increase
xpenses										* Life/Disability - 3% increase * 401(k) increase is based on payroll increase.
alaries & Benefits										* Tuition Reimbursement - increase to \$1,000 per
alaries (includes overtime)	\$5,139,242	\$0	\$5,139,242	\$4,647,590	\$4,429,733	\$3,933,739	\$3,487,228	\$3,699,541	\$3,308,740	class, \$225 for books, for up to 4 classes per calendar
ayroll Taxes	\$418,848	\$0		\$381,708	\$360,990	\$328,260	\$262,610	\$285,161	\$264,041	year. *Workers Compensation - 10% increase.
Benefits	\$923,144	\$0		\$791,759	\$698,063	\$654,689	\$559,073	\$717,613	\$606,789	
Total Salaries & Benefits	\$6,481,234	\$0	\$6,481,234	\$5,821,057	\$5,488,786	\$4,916,688	\$4,308,911	\$4,702,315	\$4,179,570	
rogram and Administration	Ć42.025	←	Ć42.025	\$84,908	¢70.020	626.600	¢26.007	¢22.250	<u> </u>	
dvertising & Promotion ank and Payroll Processing Fees	\$43,035 \$116,114	\$0		\$105,053	\$79,929 \$118,371	\$36,689 \$124,139	\$26,887 \$188,051	\$22,356 \$143,109	\$91,773 \$65,450	Advertising & Promotion:
Consultants (IT, Janitorial, Security & strategic	\$110,114	30	\$110,114	\$105,055	\$110,571	\$124,139	\$100,031	\$145,109	\$65,450	The decrease is due to a reclassifying digital advertising under the direct marketing expense category. See the
lanning & Other)	\$349,860	\$0	\$349,860	\$341,300	\$322,902	\$249,823	\$152,162	\$173,196	\$221,370	increase in Direct Marketing Expense.
Direct Marketing Expense	\$600,000	\$0		\$515,338	\$555,831	\$487,001	\$425,540	\$397,815	\$348,904	
Oues & Subscriptions	\$83,694	\$0	\$83,694	\$63,937	\$60,556	\$62,760	\$49,317	\$46,231	\$45,730	
quipment & Maintenance	\$384,871	\$0		\$410,386	\$280,406	\$303,066	\$251,389	\$234,018	\$194,605	Consultants:
ood Acquisition (includes Freight & VAP)	\$6,000,000	\$3,070,000		\$7,875,304	\$7,367,272	\$6,198,862	\$4,118,736	\$1,828,020	\$1,475,367	Similar to last year with funds for outside IT vendor, janitorial services, interns, and data entry help during the
ood Purchases-(Kids Café & Healthy Habits)	\$251,105	\$0	, - ,	\$190,905	\$144,265	\$93,817	\$53,754	\$42,265	\$45,356	holiday season. For FY25, we have also included funds
gency & Community Support Grants	\$291,000	\$166,000		\$371,289	\$1,170,208	\$975,555	\$718,088	\$487,456	\$374,433	for the strategic planning consultant.
nsurance Meetings/Conferences/Training/Travel	\$72,679 \$148,535	\$0 \$70,000		\$69,947 \$66,330	\$60,071 \$52,348	\$52,980 \$16,594	\$50,220 \$13,590	\$39,742 \$28,504	\$36,040 \$39,257	
fileage & Tolls	\$21,950	\$76,000		\$18,290	\$13,325	\$7,969	\$2,097	\$9,034	\$10,488	Agency & Network Support Grants:
1iscellaneous	\$7,000	\$0		\$5,133	\$6,405	\$7,909	\$26,748	\$49,201	\$90,100	As surplus funds available have decreased, the amount of funds allocated to member agencies has decreased.
ostage	\$35,980	\$0		\$29,832	\$32,016	\$33,061	\$29,729	\$26,300	\$26,648	After FY25, we expect to maintain grants to the networ
rinting & Publications	\$51,750	\$0		\$33,620	\$48,020	\$52,298	\$45,853	\$35,542	\$26,679	of between \$100,000-\$150,000 per year.
rofessional Fees	\$104,667	\$0		\$99,913	\$85,296	\$67,873	\$66,304	\$71,390	\$61,938	
upplies	\$246,550	\$0		\$231,966	\$193,252	\$168,075	\$126,091	\$155,864		Meetings/Conferences/Training/Travel:
elephone	\$16,735	\$0		\$15,803	\$16,767	\$15,414	\$15,451	\$19,267	\$18,549	-lwhich including sending several staff to conferences.
emporary Personnel	\$0	\$0		\$122,517	\$95,133	\$129,758	\$170,849	\$37,679	\$53,737	including Feeding America, CSFP and other conferences.
ransportation	\$141,750	\$0		\$140,677	\$123,566	\$114,464	\$94,808	\$96,948	\$95,244	As surplus funds are depleted, we will need to balance t needs for staff training with funds available. The goal
rash Removal Itilities	\$27,000 \$132,150	\$0 \$0		\$28,289 \$132,124	\$28,208	\$27,641	\$24,564 \$147,980	\$30,141	\$31,332 \$132,996	after FY25 will maintain a budget of \$70,000-\$80,000 fo
folunteer Expense	\$132,150	\$0		\$132,124	\$109,937 \$453	\$142,661 \$96	\$147,980	\$145,606 \$4,541	\$132,996	staff training, conferences & travel.
otal Program & Administration	\$9,126,925	\$3,306,000	\$5,820,925	\$10,953,431	\$10,964,537	\$9,367,641	\$6,798,208	\$4,124,225	\$3,643,229	Counts for Counts Errounditures
otal Expenses	\$15,608,159	\$3,306,000	\$12,302,159	\$16,774,488	\$16,453,323	\$14,2 <u>84,329</u>	\$11,107,119	\$8,826,540	\$7,822,799	Grants for Capital Expenditures: Federal Grant - Truck - \$207,000 Champlin - Kitchen & Misc \$220,000
										Fidelity - Inventory System & Wireless Network - \$280,
urplus (Deficit) before Capital Expenditures	\$3,003,241	(\$3,306,000)	\$109,241	(\$709,737)	(\$2,253,587)	(\$626,786)	\$6,437,914	\$5,385,505	\$288,211	Canital Evangas
apital Grants & Expenditures rants for Capital Exp.	\$707,000	\$0	\$707,000	\$272,533	\$136,968	\$300,000	\$249,285	\$209,223	\$302,770	Capital Expenses: Inventory & Wireless System - \$315,000
ost of Capital Exp.	(\$869,700)	(\$100,000)	(\$769,000)	(\$484,534)	(\$306,502)	(\$478,423)	(\$319,443)	(\$312,322)	. ,	Kitchen Upgrades - \$220,000
Net PPE	(\$162,700)	(\$100,000)		(\$212,001)	(\$169,534)	(\$178,423)	(\$319,443)	(\$312,322) (\$103,099)		Truck - \$205,700 IT Equipment - \$65,000
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